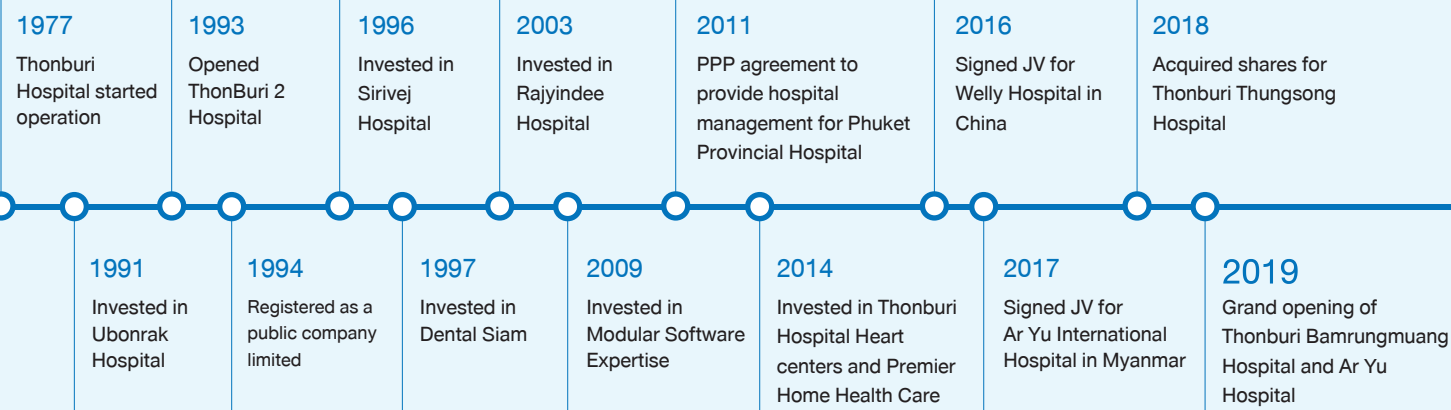




## THONBURI HEALTHCARE GROUP PCL.

Thonburi Healthcare Group Public Company Limited offers healthcare services such as medical treatment, diagnosis, and surgeries. In addition to this they supply medical equipment, provide residential care services, and develop software for hospital management. The company operates private hospitals in Thailand, both in Bangkok and other parts of the country, through direct management, affiliated firms as well as joint ventures.

### MILESTONES



## FACT SHEET Q1/2019 Performance

Thonburi Healthcare Group Public Company Limited

### MEDICAL SERVICES



### HEALTHCARE SOLUTION PROVIDER

### OTHER BUSINESS



### CONTACT US

Thonburi Healthcare Group Public Company Limited  
34/1 Itsaraphap Road, Ban Chang Lo sub-district,  
Bangkok Noi district, Bangkok 10700  
Tel: +66 (0)2 487 2000, +66 95 3705728  
www.thg.co.th

Investor Relations Contact  
Ariya Silakorn  
Investor Relations  
Tel: +66 95 3705728  
Email: ariya.si@thg.co.th

**Disclaimer :** The information contained herein is being furnished on a confidential basis for discussion purposes only and only for the use of the recipient, and may be subject to completion or amendment through the delivery of additional documentation. Except as otherwise provided herein, this document does not constitute an offer to sell or purchase any security or engage in any transaction. The information contained herein has been obtained from sources that The Thonburi Healthcare Group Public Company Limited ("THG") considers to be reliable; however, THG makes no representation as to, and accepts no responsibility or liability for, the accuracy or completeness of the information contained herein. Any projections, valuations and statistical analyses contained herein have been provided to assist the recipient in the evaluation of the matters described herein; such projections, valuations and analyses may be based on subjective assessments and assumptions and may utilize one among alternative methodologies that produce differing results; accordingly, such projections, valuations and statistical analyses are not to be viewed as facts and should not be relied upon as an accurate representation of future events. The recipient should make an independent evaluation and judgment with respect to the matters contained herein.





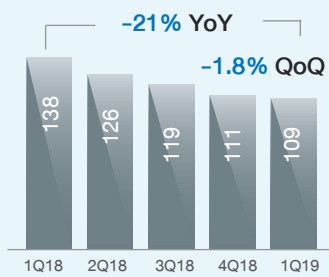
## REVENUE

## HOSPITAL BUSINESS

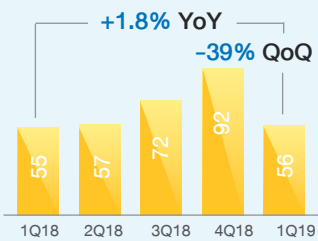
- 7 Domestic Hospitals
- 2 Overseas Hospitals
- 3 Management for Hospitals and Medical Center
- 3 Heart Centers
- MOU for consultancy in Asia



## HOSPITAL MANAGEMENT



## HEART CENTER



## STOCK INFORMATION

## THG

Last Price  
**27.75 THB**

52-Week High / Low  
33.75 / 27.00

Market Cap  
20,378 (THB mn)

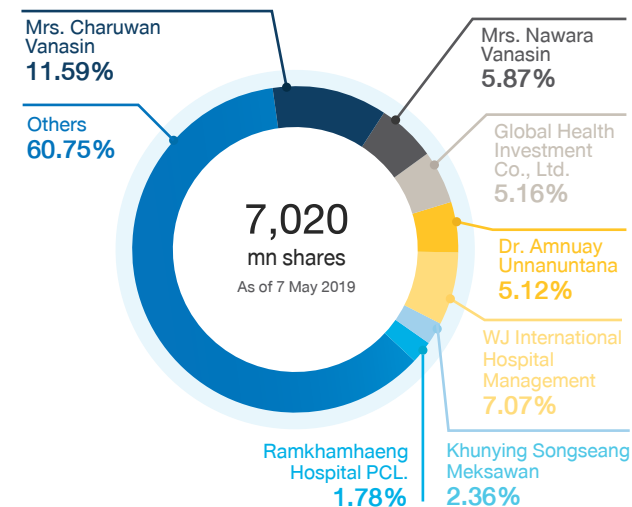
SET : 1,730.91 THG : 27.75

Free Float  
59.12%

As of 28 Jun 2019



## SHAREHOLDING STRUCTURE



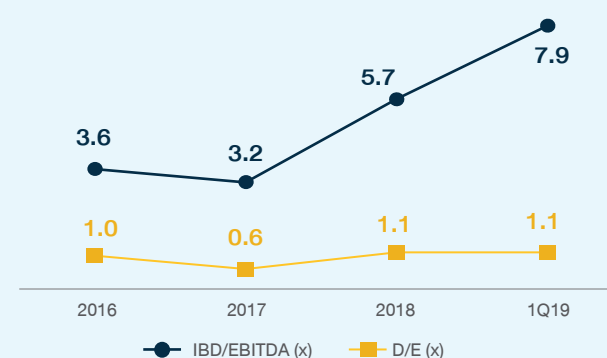
## DIVIDEND

On 26 Apr 19, AGM approved dividend payment for 2018 performance at

**THB 0.35/share**  
= 85.5% payout ratio  
Subject to AGM approval

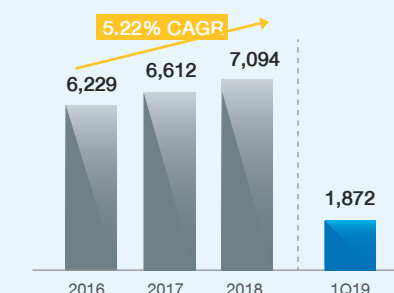
**Dividend policy:**  
not less than 40% of net profit

## GEARING RATIO



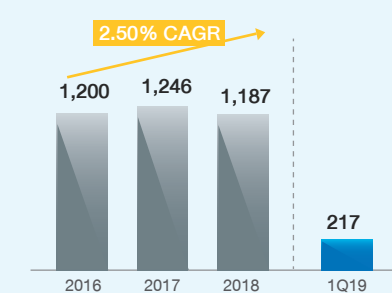
## REVENUE

Unit: THB mn



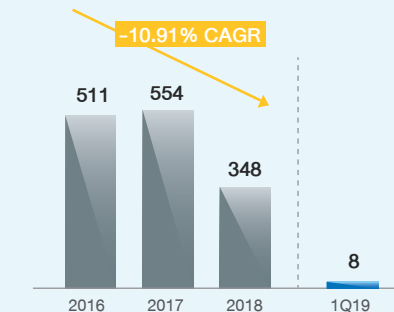
## EBITDA

Unit: THB mn



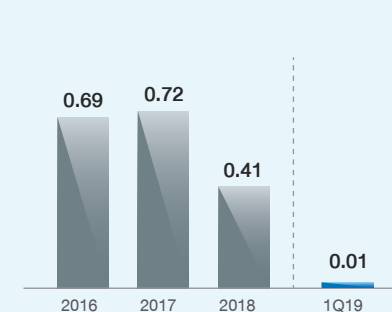
## NET PROFIT

Unit: THB mn



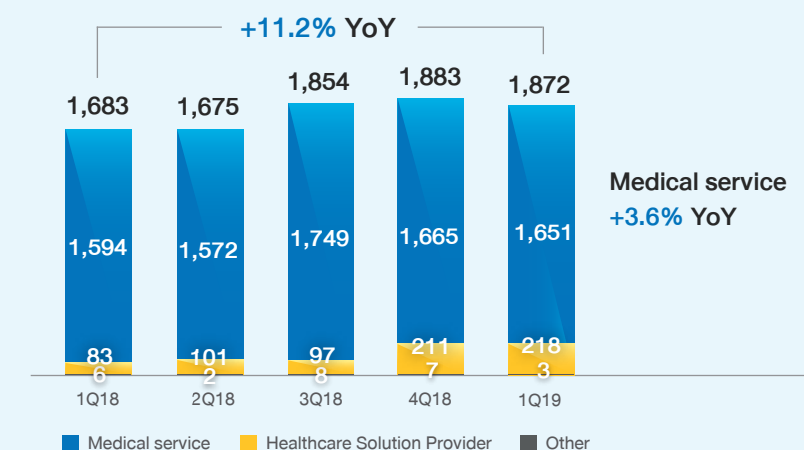
## EARNING PER SHARE

Unit: THB mn



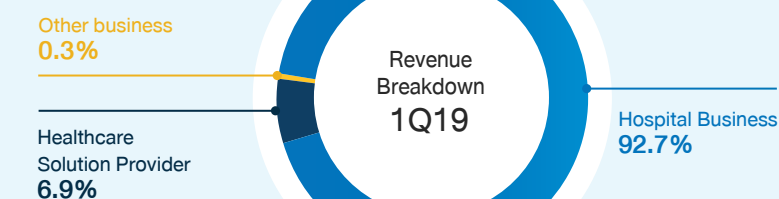
## QUARTERLY REVENUE

Unit: THB mn



- Revenue growth in 1Q19 was mainly from sales of Jin Wellbeing County.
- However, slower growth was because of revenue decrease in overseas advisory business.

## REVENUE BREAKDOWN



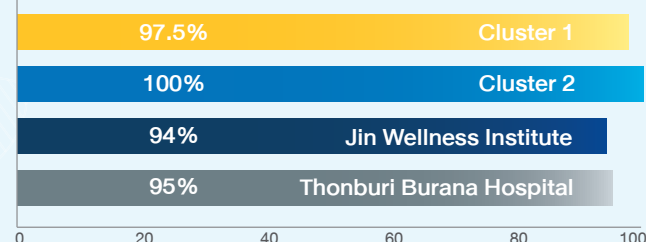
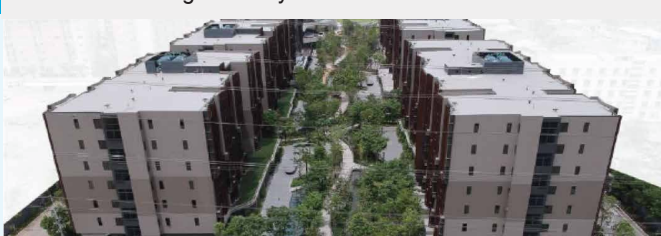
- Check up/Treatment at home
- Jin Wellbeing County, mixed-use development
- Thonburi Health Village
- Drug stores
- Exclusive distributor dental supply brands

## 2019 TARGET OF JIN WELLBEING COUNTY PROJECT



## JIN WELLBEING COUNTY

Construction Progress: May 2019



Building	Structure	Architecture	Engineering	Exterior
Cluster 1	100%	90%	90%	90%
Cluster 2	100%	100%	100%	100%
Jin Wellness	100%	75%	75%	80%
Thonburi Burana	100%	75%	75%	70%



- Software Development to support internal operation
- Project Development